



In Association with



<https://maritimeindiasummit.com>



# GLOBAL MARITIME INDIA SUMMIT 2023

17<sup>th</sup> - 19<sup>th</sup> October, 2023  
Pragati Maidan, New Delhi (India)



**“India is very sincere about growing in the maritime sector and emerging as a leading Blue Economy of the world”**

**SHRI NARENDRA MODI**  
Prime Minister of India



“As India works through the Amrit Kaal to become an Atmanirbhar Bharat, the role of Blue Economy in propelling the growth story of India is immense ”

**SHRI SARBANANDA SONOWAL**  
Hon'ble Union Minister - Ports,  
Shipping & Waterways, AYUSH



**SHRI SHRIPAD NAIK**  
Minister of State, MoPSW and Tourism

“ The MIV 2030 launched under the leadership of PM Modi has led the blueprint of the actions that would lead us towards making India one of the leading blue economies of the world and we should try to achieve the determined targets ”



**SHRI SHANTANU THAKUR**  
Minister of State, MoPSW

“ We are determined under the leadership of Prime Minister and under the guidance of Union Minister Shri Sarbananda Sonowal Ji, that co-operative efforts will flourish the trade and maritime sectors of our nations in the Indian Ocean Region (IOR) and across the globe”



**SHRI T. K. RAMACHANDRAN**  
Secretary, MoPSW

“The future of Indian ports is poised for transformation and adaptation to meet the evolving needs of global trade, sustainability & technological advancement ”

# INDIA'S MARITIME INDUSTRY

The Indian maritime sector plays a pivotal role in the economic growth of India. With a vast coastline of more than 7,500 km, India is among the largest maritime countries in the world. Being a part of the world's busiest trade route elevates the economic prominence of India's maritime sector. About 95% of India's foreign trade and 70% of its value takes place through seaways

Today, India is home to 12 major ports, over 200 ports other than major ports, 28 shipyards and a comprehensive hub of diverse maritime service providers.



## Ports

- ▲ 2500+ MTPA of port capacity
- ▲ Capacity Addition of 230 MTPA in last 9 years
- ▲ Impressive TAT of upto 0.9 days (JNPA) - ahead of many leading maritime nations
- ▲ Enhancing competitiveness – 54% of cargo at major ports is handled by private ports. INR 40,000 crore worth PPP projects operationalized
- ▲ Operating sustainability - Over 100 MW of wind and solar power capacity at major ports



## Shipping

- ▲ INR 3,500 – 4,000 Cr (USD 500 million) of ship repair industry
- ▲ 20th largest ship building sector globally with rapid capability expansion
- ▲ 2nd largest in global ship recycling
- ▲ Top 5 in trained manpower

## Waterways

- ▲ 23 operational national waterways
- ▲ Rapid expansion in the last 5 years in cargo volumes at 15% CAGR

## Lighthouses

- ▲ 203 lighthouses and 1 lightship
- ▲ 75 lighthouses earmarked for development of tourism on PPP mode
- ▲ 23 DGPS (16 upgraded to DGNSS)
- ▲ 64 Radar beacons
- ▲ National AIS network of 87 physical shore stations

**FY 2023 WITNESSED  
USD 800 BILLION  
OF INTERNATIONAL  
TRADE THROUGH  
INDIAN SEAPORTS**

# GMIS 2023 OVERVIEW

Global Maritime India Summit (GMIS) 2023 is a flagship event aimed at propelling the Indian maritime economy by promoting global and regional partnerships and facilitating investments.

It is a strategic meet of the Indian and international maritime community to address key industry issues and exchange ideas to bring the sector forward. Driven by the Ministry of Ports, Shipping and Waterways, GMIS 2023 brings together global maritime players, policy makers and regulators, key opinion leaders and industry leaders through series of engaging dialogues, forums and knowledge exchange platforms.

The event includes an investor summit and an international exhibition to facilitate interaction and collaboration among the Indian and international maritime companies, policy makers, investors, and other stakeholders.

In order to encourage dialogue and cooperation among key industry leaders, the event features a Global CEO's Forum. Further, to recognize partners that have made outstanding contributions to India's development as a leading maritime centre, the event will host Maritime Excellence Achievers ceremony.

The 3-day event will be inaugurated by the Hon'ble Prime Minister of India and expected to be attended by the globally renowned industry players.



# Programme Outline



**01**

Sessions with  
Partner Countries

**02**

Thematic  
Sessions

**03**

Roadshows &  
State Sessions

**04**

Global CEOs  
Forum

**05**

Maritime  
Excellence  
Achievers

**06**

International  
Exhibition – Technology,  
Product Exhibition &  
Start-up Zones



# KEY OPPORTUNITIES

## Opportunity Areas

- ▲ Port development and expansion
- ▲ Green ports technology enablement
- ▲ Automation & digital transformation at ports for enhanced efficiencies
- ▲ Development of shipbuilding, repair & recycling clusters
- ▲ Technology upgradations in shipbuilding
- ▲ Hinterland connectivity & multimodal logistics
- ▲ Waterways and coastal shipping infrastructure development
- ▲ Tourism – sea / river cruises and lighthouses
- ▲ Maritime professional services including finance, insurance & arbitration
- ▲ Maritime skilling, research & capacity building



# INDIA'S VISION OF AMRIT KAAL



▲ MULTIFOLD PORT  
HANDING CAPACITY

▲ SMART & CARBON  
NEUTRAL  
PORTS

▲ AUTOMATED  
TERMINAL  
OPERATIONS

▲ ENHANCED MODAL  
SHARE OF COASTAL  
SHIPPING AND  
INLAND WATERWAYS

▲ GLOBAL LEADER  
IN SHIP  
RECYCLING

▲ AMONG TOP NATIONS IN  
SHIPBUILDING AND REPAIR

▲ LEADER IN  
INTRA - REGIONAL  
CARGO TRANSPORT  
(BIMSTEC, IORA, ETC.)

▲ LEADER IN CRUISE  
TOURISM IN ASIA  
PACIFIC REGION



# FOCUS AREAS

## 11 Thematic Sessions

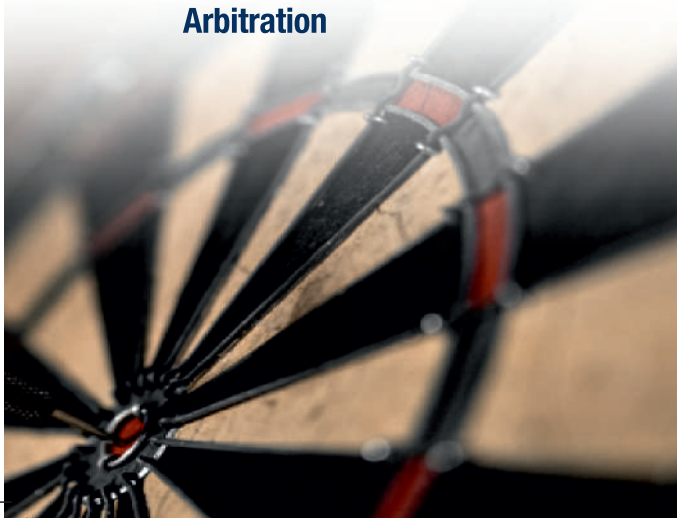
### 5 Plenary Sessions

- ▲ **Developing Ports for the Future: Accelerated Shift towards Smart, Safe & Sustainable**
- ▲ **Green Shipping: Fast-tracking Decarbonisation of Maritime Sector**
- ▲ **Inland Waterways & Coastal Shipping: The Way Forward**
- ▲ **Innovation & Emerging Technologies in Maritime Sector**
- ▲ **Shipbuilding, Ship repair and Ship recycling: Emerging Opportunities**





## 6 Break-out Sessions

- ▲ **Driving Innovation & Research in Maritime Sector**
  - ▲ **Maritime Safety & Security**
  - ▲ **Latest Trends in Shipping & Maritime Logistics**
  - ▲ **Ocean, River Cruise & Lighthouse Tourism: Tapping the Potential**
  - ▲ **Maritime Clusters: Enhancing Productivity & Competitiveness**
  - ▲ **Maritime Financing, Insurance & Arbitration**
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# PROGRAMME SCHEDULE



## DAY 1 (17<sup>TH</sup> OCTOBER 2023)

1000 hrs – 1100 hrs	Conference Registration & Tea/Coffee
1100 hrs – 1300 hrs	Inaugural Session
1300 hrs – 1400 hrs	Networking Lunch
1400 hrs – 1530 hrs	Plenary Session 1: Developing Ports for the Future – Accelerated Shift towards Smart, Safe & Sustainable
1400 hrs – 1530 hrs	Breakout Session 1: Technical Session on Driving Innovation & Research in Maritime Sector
1400 hrs – 1530 hrs	Special Session with Partner State/Partner Country 1
1530 hrs – 1730 hrs	Networking Opportunities and Visit to Exhibition
1730 hrs – 1900 hrs	Maritime Excellence Achievers Ceremony
1900 hrs onwards	Gala Dinner & Cultural Program

## DAY 2 (18<sup>TH</sup> OCTOBER 2023)

1030 hrs – 1230 hrs	Plenary Session 2: Green Shipping – Fast-tracking Decarbonisation of Maritime Sector
1030 hrs – 1200 hrs	Break Out Session 2: Focus on Maritime Safety & Security
1030 hrs – 1200 hrs	Special Session with Partner State / Partner Country 2
1230 hrs – 1400 hrs	Plenary Session 3: Inland Waterways & Coastal Shipping: The way forward
1230 hrs – 1400 hrs	Breakout Session 3: Latest Trends in Shipping & Maritime Logistics
1230 hrs – 1400 hrs	Special Session with Partner State/Partner Country 3
1400 hrs – 1500 hrs	Networking Lunch
1500 hrs – 1630 hrs	Plenary Session 4: Innovation & Emerging Technologies in Maritime Sector
1500 hrs – 1630 hrs	Break Out Session 4: Ocean, River Cruise & Lighthouse Tourism: Tapping the Potential
1500 hrs – 1630 hrs	Special Session with Partner State/Partner Country 4

## DAY 3 (19<sup>TH</sup> OCTOBER 2023)

1030 hrs – 1230 hrs	Plenary Session 5: Shipbuilding, Ship repair and Ship recycling: Emerging Opportunities
1030 hrs – 1200 hrs	Break Out Session 5: Maritime Clusters: Enhancing Productivity & Competitiveness
1030 hrs – 1200 hrs	Special Session with Partner State/Partner Country 5
1200 hrs – 1330 hrs	Breakout Session 6: Maritime Financing, Insurance & Arbitration
1200 hrs – 1330 hrs	Special Session with Partner State/Partner Country 6
1330 hrs – 1400 hrs	Valedictory Session
1400 hrs	End of Summit

# PARTICIPANTS

- Representatives from Partner countries
- Major Ports and Other Than Major Ports Authorities / Trusts
- International Ports and Maritime Boards (Domestic & International)
- Private and Public Port Operators (Terminal Operators)
- State Port Departments / State Maritime Boards / Transport Departments for Coastal & Other States
- Central Ministries & Departments - Senior Government Officials and Policy Makers
- Inland Waterways Authority of India
- State Tourism Boards
- Dredging Companies
- Shipping Liners
- Logistics Companies, Warehousing Operators (ICDs, CFS, Cargo Storage)
- Captive Port & Jetty Operators
- Banks & Financial Institutes (NBFC, Insurance Companies etc)
- Academia, Researchers, Incubators, Start-ups, Leading Professional Training Institutes in Maritime Sector, Consulting Firms Specializing in Maritime Sector
- Other Maritime Service Providers and Associated Stakeholders



# SPONSORSHIP OPPORTUNITY MATRIX

CATEGORY	PLATINUM PARTNER	STATE/COUNTRY PARTNER	DIAMOND SPONSOR (PSU)	GOLD SPONSOR	SILVER SPONSOR	ASSOCIATE SPONSOR
Sponsorship Amount in INR / USD	4 CR / USD 500000	2 CR / USD 250000	1 CR / USD 125000	50 LAKH / USD 62500	30 LAKH / USD 37000	20 LAKH / USD 25000
Sponsor Slots	5	10	5	7	6	4
Logo Visibility (Backdrop, Event Branding, Event Promotion Mailers)	✓	✓	✓	✓	✓	✓
Complimentary Bare Indoor Space	350 sq.m.	250 sq.m.	200 sq.m.	90 sq.m.	64 sq.m.	48 sq.m.
Invite for Inaugural Session	50	30	20	15	10	5
VIP Seating	5	3	2	1	×	×
Opportunities via Digital Media Platforms (Video Byte of CXO, Company AV)	✓	✓	✓	✓	×	×
Participation Opportunity as a Speaker	✓	✓	✓	✓	×	×
Branding Opportunity (Backdrop, Reception Area & as a Lunch Host)	✓	✓	✓	✓	✓	✓
Branding on Event Website (Logo & hyperlinked)	✓	✓	✓	✓	✓	✓
Endorsement & "Thank You Partner" at Event Venue	✓	✓	✓	✓	×	×
Advertisement in Event Catalogue: Partner Company Profile to be Incorporated in the Event Catalogue. "Thank You Partner" Acknowledgment on Event Catalogue	✓	✓	✓	✓	×	×
Number of Admit Cards for Inaugural Ceremony, Dinners & Lunches	50	30	20	15	10	5
Business Invites	500	400	300	200	100	100
Preference in B2B/ B2G Meeting	✓	✓	✓	×	×	×
Brand Logo in Advertisements Except DAVP	✓	✓	✓	✓	×	×



# MIS JOURNEY

2016

2021



5,000+

DELEGATES FROM >40 NATIONS

20,000+

DELEGATES FROM >100 NATIONS

140+

INVESTMENT INTENIONS SIGNED

475+

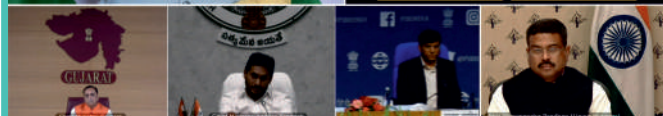
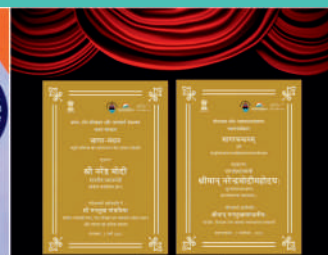
INVESTMENT INTENTIONS SIGNED

240

INVESTMENT OPPORTUNITIES

400

INVESTMENT OPPORTUNITIES





## EXHIBITION PARTICIPATION CHARGES

Type of Space	Minimum Area	Participation Charges (per Sq. Mtr.)	
		in INR	US\$
Shell Space	9 Sq. Mtrs.	12,000	200
Bare Space	36 Sq. Mtrs.	11,000	150

(Fascia Name, two Chairs, one table, carpet, 3 spot lights, dustbin & 5 amp socket)

\*Plus GST @ 18% on the above

### CONTACT US

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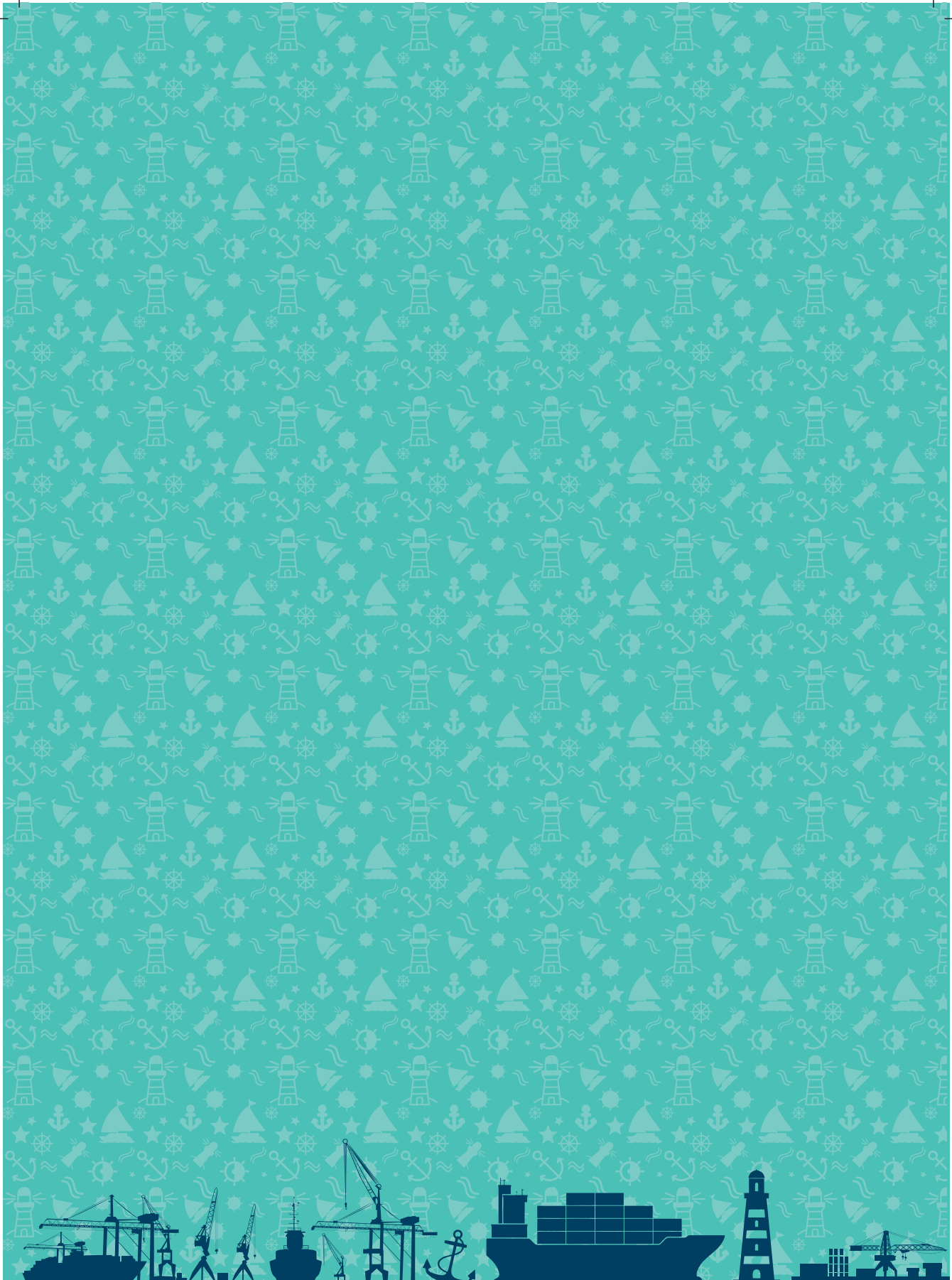
Mr. Vivek Mishra

Senior Assistant Director, FICCI

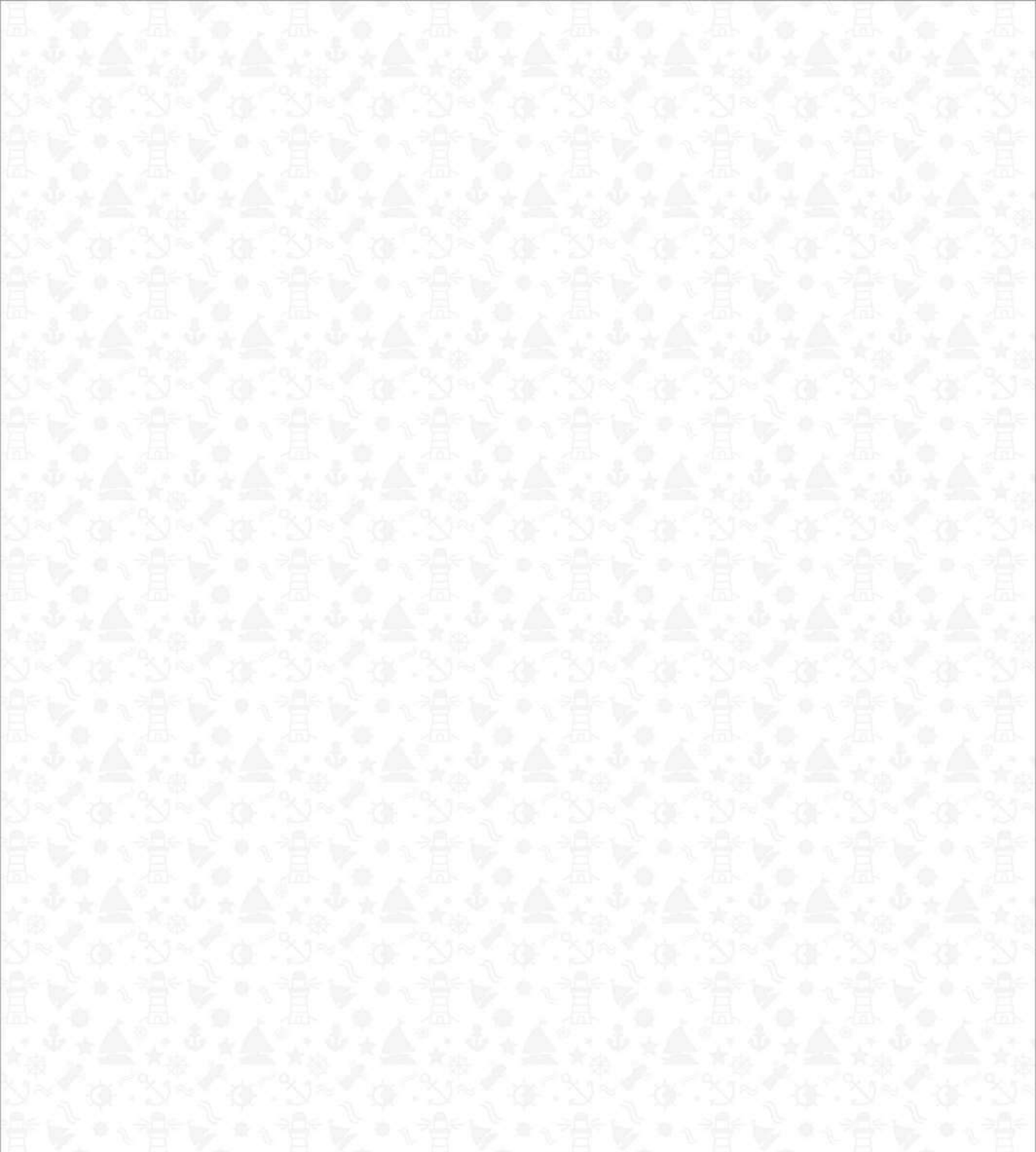
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