



INDIAN MARITIME UNIVERSITY

KOLKATA CAMPUS

P-19, Taratala Road, Kolkata – 700088

E-mail: director.kolkata@imu.ac.in

Phone: Office: 2401-4673/74/76/77/78 Fax: 2401- 4333

IMU/KC/LIB/19/BKS/Quotation/2025-26/01

Date: 30-09-2025

**Sub: Inviting Quotation for Purchase of Textbooks & Reference Books for Library of IMU-KC
2025 - 2026**

Sir / Madam,

The Indian Maritime University is a Central University established by an Act of Parliament and headquartered in Chennai. The Kolkata Campus of the Indian Maritime University invites sealed quotations from approved vendors of the Federation of Publishers and Booksellers Associations in India (FPBSA), and vendors of national / state level book trade associations **for purchase of textbooks & reference book for library at IMU-KC**. A list of books is attached as an Annexure- 1-4.

The quotation shall be sent in sealed envelope with duly signed quotations and necessary supporting documents super scribing “Quotations for the Textbooks and Reference Books (Library Books) at IMU Kolkata Campus Library” addressed to:

The Director

Indian Maritime University, Kolkata Campus

P-19, Taratala Road, Opp. Taratala Police Station

Kolkata – 700088 (West Bengal)

The sealed quotation should reached the above address **on or before 31st October 2025 at 15.00 Hrs.** Quotation received after this date will be summarily rejected.

Terms and Conditions for the Quotations to be followed

A. General Conditions:

1. Sealed Price Quotations with duly signed tender documents are invited to purchase Library Books (Textbooks & Reference Books) from book suppliers/ distributors to supply at IMU-KC as per the list in Annexure-1-4.
2. Validity: The rates quoted by the intending vendor must be valid for 120 days from the opening date of quotations. Once the vendor quotes the prices of books, they shall be final and shall not be increased in any case. The firm should be quoting the prices of books after many assurances.
3. The vendor shall supply the only latest edition of books, unless mentioned otherwise.
4. The vendor shall supply the Indian edition of books, unless mentioned otherwise.
5. Minimum 10% discount should be given.
6. **No change in terms and conditions stipulated in the quotations would be accepted while evaluating the quotations. No conditional quotations shall be accepted, and IMU-KC's final decision will be supreme.**
7. **The rate should be quoted in a detailed manner with Currency, Price, Unit Rate (INR), Discount %, Unit Price after Discount (INR) and Total Amount in (INR).**

8. The vendor should be a registered member of the Federation of Publishers and Booksellers Association in India (FPBSA), GOC, vendors of national / state level book trade associations and shall provide the registration proof document.
9. The vendors shall provide the declaration for NOT being blacklisted in any organization.
10. Conversion rates for converting foreign currency to Indian currency will be as per **Reserve Bank of India (RBI)** for the foreign currency denominated books. Quotations of the Vendors using **GOC Conversion rates are not accepted.**
11. The rate for the books is to be kept in a confidential manner and has to be sent in a sealed envelope through Registered Post / Speed Post / Courier / by hand only. No quotations through E-mail or open envelope will be accepted.
12. **Accepted Price Proof:** Signed and stamped by the supplier any of the following – distributor's invoice to the supplier, Printout from the Publisher's Catalogue, Photocopy of the Publisher's Catalogue, the price mentioned on the book. Ordered books shall be supplied along with authentic price proof of Publisher's Catalogue in case of foreign books, and in case of Indian books where the price is not printed on the book, submit an authentic document/s supporting price verification.
13. If Supplied damaged books, books with missing pages, supply of wrong books, wrong titles, authors, and editions etc. shall have to be accepted back by the supplier even after they have been accessioned, stamped, and technical processing in the library at Vendor cost; otherwise, the cost of the book will be deducted from the Security Deposit.
14. IMU-KC reserves the right to procure the whole or a part of the books / split the order.
15. Part supply of ordered books may be accepted if they are in ready stock with suppliers/publishers, and the remaining books shall be supplied within the specified time given in the purchase order. Keeping in view of issues like out-of-print / non-availability, etc., the supplier should be able to supply at least 90% of the books that have been ordered otherwise, vendor shall provide the certificate for out-of-prints and non-availability with the publishers within 10 days.
16. If a delay is expected in delivery of the lowest quoted title and does not maintain the ready stock of books; IMU-KC reserve the right to place an order with the next higher net price quoted by vendors in part or in full.
17. The vendors shall be responsible for the proper packages to avoid any damages during transportation/delivery of materials.
18. As soon as the acceptance of the purchase order is communicated to the successful vendor, the Purchase Order shall be complete and binding upon him.
19. Any other terms and conditions deemed fit by IMU-KC will be applicable and binding.
20. In case of any variation/confusion in author, titles, edition, etc., supply should be made after proper clarification from the Assistant Librarian, IMU-KC. Without clarification regarding any issue, the supplier shall be responsible for losing and returning the books at his own cost.
21. Wherever the books are available in both hardbound and paperback, the price applicable for paperback should be quoted. If the books are available in spiral binding, the bookseller shall not supply the book without consulting and receiving consent from the Librarian.
22. The proposed number of titles of books is tentative and the actual quantity is subject to change. In particular, the quantity for supply may vary maximum up to 25%. The pro-rata rate will be applied.

B. Evaluation of Quotations:

1. Vendors should quote the rate of discount (in percentage) offered on publishers' price or printed rate as per Annexure-1-4.
2. Title wise evaluation of quotations will be done and the lowest price quoted by the supplier for a particular title shall be considered as L-1.

3. A Comparative Statement of Net price after discount will be prepared based on the price quoted of all vendors. Orders will be placed to vendors for the books in which the vendors quoted the lowest price after a discount.
4. If, in case of a tie for any title, the required quantity will be shared equally among the suppliers.
5. A comparative statement of price quotations shall be calculated based on the RBI exchange rate prevailing at the rate of opening price bids for foreign currency-denominated books.

C. Cancellation of Tender:

Notwithstanding anything specified in this bidding document, Purchaser / IMU Kolkata, at its sole discretion, unconditionally and without assigning any reason, reserves the right:

1. To accept OR reject the lowest bid or any other bid or all the bids.
2. To accept any bid in whole or in part.
3. To reject the bid offer that does not conform to the tender's terms.

D. Price Schedule and Payment Terms:

1. Booksellers shall submit their pre-receipted bills on revenue stamp in Triplicate, duly supported by the necessary documents after satisfactory completion of the order.
2. No advance payment shall be made, and payment shall be released after the complete supplies and report of the committee/ librarian.
3. The original currency should be mentioned in the bill in case of foreign publication.
4. The bill is to be raised by the supplier at the Reserve Bank of India (RBI) conversion rate prevailing on the date when the books are finally invoiced for supplied library books against order or procured from abroad for foreign currency denominated books. All payments will be made in Indian rupees only.
5. Net amount payable by IMU-KC for the supply of the books will be: For Indian books, the least of the publishers' printed price or the Gross Price proof, i.e. publisher invoice or Publisher Catalogue minus discount offered by the supplier. In case of price in foreign currency denominated books, equivalent price in INR shall be arrived at applying the conversion date as on the date of invoice for supplied Library Books and other Monograph, payment will be made against pre-receipted bills after the supply is made against the proper purchase orders issued by the IMU-KC.
6. The bill should bear the certificate from the supplier that the books supplied are the latest editions and to certify on the bill that the rates charged are the lowest offered by the publishers/distributors on these books.
7. Taxes as per rules of Government applicable from time to time shall have to be paid and borne by the supplier.

E. Terms of Delivery: -

1. The firm furnishing the quotations should be able to supply the stated quantity within **30 days** for Indian edition books and **60 days** for foreign edition books from the date of purchase order issuance. The delivery of books shall be **free of cost** at the Library Department, IMU- Kolkata Campus P-19, Taratala Road, Opp. Taratala Police Station, Kolkata – 700088, West Bengal. No freight/ transportation charges, loading and unloading charges, Insurance or any other charges shall be paid extra.

F. Liquidate Damages (LD):

1. **For delays-** if the supplier fails to deliver books as per the purchase order within the period specified in the contract, the purchaser shall deduct from the contract price a sum equivalent to 0.5

per cent (0.5%) of the price of delayed items for each week of delay or part thereof until actual delivery up to a maximum of **10% (Ten per cent)**. Once the maximum is reached, or even before, considering the urgency of the requirement, the purchaser may consider termination of the contract. This is without prejudice to the IMU-KC's right to cancel the contract immediately after the timeline given in the purchase order and procure books from the next higher quoted bidder (s) or from elsewhere in part or whole by recovering the difference in cost since the time is the essence of the contract.

G. SECURITY DEPOSIT:

To ensure due performance of the contract obligations arising out of these quotations, IMU-KC shall demand a security deposit @ 10% of the Purchase Order value in the form of a demand draft in favour of **Indian Maritime University, Kolkata Campus, and Payable at Kolkata** within **15 days** of placement of the purchase order. The Security Deposit shall be returned to the suppliers 90 days after the completion of the purchase order and the last delivery of items at the mentioned address.

H. RESOLUTION OF DISPUTES

In case of a dispute or difference between the book supplier and the purchaser relating to any matter arising out of or connected with the contract, such dispute or difference shall be referred to the Sole Arbitrator duly appointed by the IMU. The arbitrator's award shall be final and binding to the parties concerned. Disputes, if any, are subject to jurisdiction only in Kolkata.

I. Declaration:

I/we certify that all the particulars furnished above are true and correct and based on documentary evidence and that I/we understand that if any of the above particulars are found to be false or misleading, our quote is liable to be summarily rejected at any stage. My / our firm is liable to be blacklisted/debarred by IMU-KC for at least 3 years, in addition to any other right or remedy available to IMU-KC, including forfeiture of Security Deposit.

Director
Indian Maritime University
Kolkata Campus

Form of Application
(To be filled by the Firm)

1	Quotation No. & Date	
2	Name of the Firm / Supplier:	
3	Postal Address of the Head Office of the Firm / Supplier	
4	Contact Information: (a) Name of the Contact person: (b) Telephone Number: (c) Mobile Number: (d) Fax Number: (e) E-mail: (f) Website address, if any:	
5	(a) Your Permanent Account No. (PAN): (Copy of PAN be attached) (b) GST No.:	
6	Bank A/C details (A copy of the Bank Pass Book be attached) (a) Name of the Bank: (b) Address: (c) Bank Account No.: (d) Name of the Account holder: (e) IFSC Code : (f) MICR code : (g) Date of opening of account: (h) Type of account (Savings/Current):	

List of Books - Revised Syllabus of B. Tech (ME) - 2024

(Annexure-1)

SL. No.	Titles	Authors	Publishers	No. of Copies	Currency	Unit Price in Respective Currency	Unit Price (INR)	Grant Unit Price (INR)	Discount (%)	Net Amount after discount (INR)
1	(Yog Vijyan) Science of Yoga	Vijnananand Saraswati	Yoga Niketan Trust	5						
2	A Course in Mechanical Measurements and Instrumentation and Control	A.K. Sawhney, Puneet Sawhney	Dhanpat Rai & Co.	10						
3	A Practical Guide to Marine Fuel Oil Handling	Chris Leigh-Jones	IMAREST Publication	2						
4	A Textbook of Engineering Mathematics - I	N.P. Bali, and Manish Goyal	Laxmi Publications	8						
5	Alternative Fuels	S.S.Thipse	JAICO publishing house	10						
6	Analytical Chemistry: an Introduction	D.A. Skoog, D.M. West and F.J. Holler	Saunders College Publishing	4						
7	Applied Marine control and Automation	J. Majumder, Elstan A. Fernandez, and Mahesh Patil	Shroff Publishers and Distributors Pvt	5						
8	Artificial Intelligence	Elaine Rich and Kevin Knight	McGraw Hill Higher Education	5						
9	ARTIFICIAL INTELLIGENCE : PRINCIPLES AND APPLICATIONS	Vinod Chandra S.S, Anand Hareendran S.	PHI Learning	10						
10	Artificial Intelligence: A Modern Approach	Stuart Russell & Peter Norvig	Pearson Education	10						
11	Arts of India	Krishna Chaitanya	Abhinav Publications	1						
12	Basic Electrical Engineering	D. P. Kothari, I.J. Nagrath	McGraw Hill Higher Education	10						

13	Bhartiya Yoga Parampara Ke Vividh Ayam	Rajkumari Pandey	Radha Publication	10						
14	Boiler Control System	David Lindsley	McGraw Hill Higher Education	10						
15	Boiler Plant Instrumentation	Wilfrid Robin Leigh Kent, D. C. Gunn	Heywood	10						
16	Calculus and Analytic geometry	George B. Thomas	Pearson Education	4						
17	Cambridge English Pronouncing Dictionary	Daniel Jones	Cambridge University Press	3						
18	Constitution of India, Professional Ethics and Human Rights	Praveenkumar Mellalli	SAGE Text	10						
19	Constitution of India: A handbook for students	Subhash C Kashyap	Vitasta Publishing	5						
20	Control Systems Engineering	I J Nagrath, M. Gopal	New Age International Pvt Ltd Publishers	10						
21	Cybersecurity: Attack and Defense Strategies: Infrastructure Security with Red Team and Blue Team Tactics	Yuri Diogenes, Dr. Erdal Ozkaya	Packt Publishing	3						
22	Cybersecurity: The Beginner's Guide: A Comprehensive Guide to Getting Started in Cybersecurity	Erdal Ozkaya	Packt Publishing	5						
23	Digital Electronics	G.K. Kharate	Oxford University Press	10						
24	Digital Electronics: Principles and Application	Roger L Tokheim	McGraw Hill Higher Education	10						
25	Digital Principles and Applications	Donald P. Leach, Albert Paul Malvino, and Goutam Saha	McGraw Hill Higher Education	5						
26	Dynamics of Marine Vehicles	Rameswar Bhattacharyya	Wiley	1						

27	Electrical Machines: Fundamentals of Electromechanical Energy Conversion	Gieras Jacek F	CRC Press	2						
28	Electrical Measurements and Measuring Instruments	Dr. Rajendra Prasad	Khanna Publishers	10						
29	Electricity one to seven	Harry Mileaf	Hayden Book Company	1						
30	Electronic Devices and Circuit Theory	Robert L. Boylestad, Louis Nashelsky	Pearson Education	10						
31	Elements of Fuel & Combustion Technology	O.P. Gupta	Khanna Publishing House	10						
32	Elements of Heat Engines	R. C. Patel, C. J. Karamchandani	Acharya Book Depot	10						
33	Engineering Mathematics for first year	T Veerarajan	McGraw Hill Higher Education	10						
34	Engineering Mechanics	S Timoshenko, D.H Young	McGraw Hill Higher Education	5						
35	Engineering Mechanics of Solids	Egor P. Popov	PHI Learning	10						
36	Engineering Mechanics: Statics and Dynamics	S Rajasekaran, G Sankarasubramanian	Vikas Publishing	4						
37	English for Effective Communication	Sanjay Kumar and Pushp Lata	Oxford University Press	6						
38	Fire Fighting Aboard Ships: Structural Design and Fire Extinguishing Systems	M. G Stavitsky	Gulf Publishing Company	10						
39	Foundations of Indian Art	R. Nagaswamy	Tamil Arts Academy	10						
40	Fuels and Fuel Technology Volume I & II	Wilfrid Francis	Pergamon Press	10						
41	Fuels and Lubricants	M. Popovich and Haring	John Wiley & Sons	4						
42	Fundamentals of Cyber Security	Mayank Bhushan, Rajkumar Singh	BPB Publications	10						

		Rathore, Aatif Jamshed									
43	Fundamentals of Engineering Thermodynamics	Michael J. Moran, Howard N. Shapiro, Daisie D. Boettner, Margaret B. Bailey	Wiley	1							
44	Fundamentals of Fluid Mechanics	G. S. Sawhney	IK International Publishing House	5							
45	Gas Turbines	V. Ganesan	McGraw Hill Higher Education	10							
46	Constant Pressure Combustion Charts For Gas Turbines And Turbojet Engines	Maurice J Zucrow; Cecil Francis Warner	Literary Licensing	4							
47	Glossary of maritime Technology	Norman S. Swindells	Institute of Marine Engineers	10							
48	Golding's Electrical Measurements and Measuring Instruments	E.W. Golding, F.C. Widdis	MedTech Science Press	10							
49	Guidelines for the Implementation of MARPOL Annex V	IMO	IMO Publication	8							
50	Hands-On Machine Learning with Scikit-Learn, Keras, and TensorFlow: Concepts, Tools, and Techniques to Build Intelligent Systems	Aurelien Geron	O'Reilly Media	3							
51	Hymns Of The Rigveda	Ralph T H Griffith	Jazzybee Verlag	4							
52	IMO & Classification Society Publications	IMO	IMO Publication	5							
53	IMO Standard Marine Communication Phrases (IMO SMCP)	IMO	IMO Publication	2							
54	International Code on Intact Stability, 2008 (2008 IS Code)	IMO	IMO Publication	1							

55	International safety management code (ISM code)	IMO	IMO Publication	2						
56	Introduction to Artificial Intelligence	Eugene Charniak, Drew McDermott	Pearson Education	10						
57	Introduction to Artificial Intelligence and Expert Systems	Dan W. Patterson	Pearson Education	9						
58	Introduction to Artificial Neural System	Jacek M. Zurada	JAICO publishing house	10						
59	Introduction to Machine Learning	Ethem Alpaydın	MIT press	1						
60	Introduction to Naval Architecture	Thomas C. Gillmer and Bruce Johnson	Naval Institute Press	1						
61	Introduction to Surfactant Chemistry	Tharwat F. Tadros	De Gruyter	1						
62	Introduction to turbo Prolog	Carl Townsend	Sybex	10						
63	Jnan, Bhakti, Karma Yoga & Rajyoga	Swami Vivekanand	Advait Ashram	5						
64	Kalyan (Yogank)	Gita Press	Gita Press	5						
65	Kautilya: The Arthashastra	Kautilya	Penguin Books India	5						
66	Kinematics, Dynamics, and Design of Machinery	Kenneth J. Waldron, Gary L. Kinzel, Sunil K. Agrawal	John Wiley & Sons	1						
67	Language, Thought and Reality	Benjamin Lee Whorf; John B. Carroll	MIT Press	4						
68	Let us Python	Yashavant Kanetkar, Aditya Kanetkar	BPB Publications	10						
69	Loading of the Hull, Report No.118	Girder, J. Moe	The University of Michigan College of Engineering	4						
70	Lubrication	Raymond C Gunther	Chilton Book Co	2						
71	Lubrication: A Practical Guide to Lubricant Selection	A.R. Lansdown	Pergamon Press	2						

72	MacGibbon's Pictorial Drawing Book for Marine Engineers	James G. Holburn, John J. Seaton	Brown, Son & Ferguson, Ltd	3						
73	Machine Design	N. C. Pandya, C. S. Shah	Charotar Publishing House Pvt. Ltd	6						
74	Machine Drawing	S.C. Sharma	Standard Publishers and Distributors	10						
75	Machine Drawing	K.L Narayana, P. Kannaiiah, K. Venkata Reddy	New Age International Pvt Ltd Publishers	10						
76	Machine Learning	Tom M. Mitchell	McGraw Hill Higher Education	10						
77	Machine Learning for Absolute Beginners: A Plain English Introduction,	Oliver Theobald	Scatterplot Press	10						
78	Manual on Oil Pollution: Section I – Prevention	IMO	IMO Publication	3						
79	Marine Engineering Practice	IMEI	IMEI Publication	10						
80	Marine Gas Turbines : a volume in Ocean Engineering	John B Woodward	John Wiley & Sons	10						
81	Marine High Voltage Technology	Jagabandhu Majumder, Elstan A. Fernandez, Lakshman Singh Yadav	Shroff Publishers and Distributors Pvt	10						
82	Marine Low Speed Diesel Engines (Vol.2 Part 17)	Denis Griffiths	IMAREST Publication	4						
83	Marine Refrigeration and Air conditioning	James A. Harbach	Maritime Press	3						
84	Marine Rudders and Control Surfaces: Principles, Data, Design and Applications	Anthony F. Molland, Stephen R. Turnock	Elsevier Science	1						
85	Maritime India	Holden Furber, Sinnappah Arasaratnam, Kenneth McPherson	Oxford University Press	10						

86	Material Handling Equipment	N. Rudenko	Central Books Ltd	10						
87	Material science	G.K. Narula, K.S. Narula, & V.K. Gupta	McGraw Hill Higher Education	10						
88	Material Science	V. Rajendran	McGraw Hill Higher Education	6						
89	Material Science and Engineering: A first course	V Raghavan	PHI Learning	10						
90	Materials for marine machinery	S. H. Frederick and H. Capper	Institute of Marine Engineers	2						
91	Measurement and Control	A.K. Sawhney, M Mahajan	Dhanpat Rai Publishing	10						
92	Merchant Ship Construction	H.J. Pursey	Brown, Son & Ferguson, Ltd	4						
93	Modern Digital Electronics	R P. Jain, Kishor Sarawadekar	McGraw Hill Higher Education	5						
94	Modern Electronic Instrumentation and Measurement Techniques	Albert D. Helfrick, William D. Cooper	Pearson Education	5						
95	Modern Marine Engineer's Manual Vol 2	E. C Hunt	Cornell Maritime Press	2						
96	Modern Petroleum Technology	Institute of Petroleum (IP)	Wiley	2						
97	On the Study of Indian Art	Pramod Chandra	Harvard University Press	1						
98	Operations of Machinery in Ships: Steam Turbines, Boilers and Auxiliary Plant	A. Norris	Institute of Marine Engineers	6						
99	Ordinary and Partial Differential Equations	M.D. Raisinghania	S. Chand Publishing	5						
100	Practical English usage	Swan Michael	Oxford University Press	3						
101	Practice on Turbomachines	G. Gopalakrishnan & D. Prithviraj	SCI Tech Publishers	10						
102	Principles of Artificial Intelligence	Nils J. Nilsson	Springer	1						

103	Principles of Naval Architecture Volume II: Resistance, Propulsion and Vibration	Edward V. Lewis (Ed.)	Society of Naval Architects and Marine Engineers	1						
104	Production Technology	HMT	McGraw Hill Higher Education	3						
105	Professional Speaking Skills	Aruna Koneru	Oxford University Press	10						
106	Programmable Logic Controller	Vijay R. Jadhav	Khanna Publishers	10						
107	Progressive Engineering Drawing for T.E.C Students	Colin H. Simmons, Dennis E. Maguire	Hodder and Stoughton Ltd	5						
108	Prolog : Programming For Artificial Intelligence	Ivan Bratko	Pearson Education	5						
109	R in a Nutshell: A Desktop Quick Reference	Joseph Adler	O'Reilly Media	5						
110	Reeds Sea Transport: Operation and Economics	Patrick M. Alderton	Bloomsbury Publishing India Pvt. Ltd.	3						
111	Reeds Vol 2: Applied Mechanics for Marine Engineers	Paul A Russell	Bloomsbury Publishing India Pvt. Ltd.	6						
112	Reeds Vol 5: Ship Construction for Marine Engineers	Paul A Russell , E A Stokoe	Bloomsbury Publishing India Pvt. Ltd.	6						
113	Refrigeration at Sea	R. Munton and J R Stott	Applied Science Publishers	5						
114	Resistance and Propulsion of Ships	Svend Aage Harvald	Wiley	5						
115	Rushbrook's Fire Aboard	Frank Rushbrook	Brown, Son and Ferguson, Ltd	1						
116	S Programming	W. N. Venables , B. D. Ripley	Springer	1						
117	Sea Trading- Vol 1 (The Ships)	William V. Packard	Fairplay Publications	5						
118	SOLAS (Consolidated Edition, 2024)	IMO	IMO Publication	1						
119	Strength of Materials	S. Ramamrutham, R. Narayanan	Dhanpat Rai Publishing	5						

120	T&R Bulletin 3-11: Marine Steam Power Plant Heat Balance Practices	SNAME	Society of Naval Architects and Marine Engineers	2						
121	The International Code for Fire Safety Systems (FSS Code)	IMO	IMO Publication	4						
122	The Problems of Philosophy	Bertrand Russell	Oxford University Press	5						
123	The Theory of Machines Through Solved Problems	J.S. Rao	New Age International Pvt Ltd Publishers	10						
124	Theory of Machines	S.S. Rattan	McGraw Hill Higher Education	6						
125	Theory of Machines: Kinematics and Dynamics	Sadhu Singh	Pearson Education	6						
126	Turbines, Compressors and Fans,	S. M. Yahya	McGraw Hill Higher Education	8						
127	Yoga Mahavigyan	Kamakhya Kumar	Standard Publisher	5						

758

List of Books - Recommended by the B. Tech Faculty Members at IMU-KC (Annexure-2)

SL. No.	Titles	Authors	Publishers	No. of Copies	Currency	Unit Price in Respective Currency	Unit Price (INR)	Grant Unit Price (INR)	Discount (%)	Net Amount after discount (INR)
1	A course in Thermal Engineering	Domkundwar Kothandaraman	Dhanapat Rai	5						
2	A Textbook of Cryogenics	Valery V. Kostionk, D. Bhaskara Rao	Discovery Publishing House	2						
3	A Textbook of Fluid Mechanics and Hydraulic Machines	R.K. Rajput	S Chand	5						
4	A Textbook of Machine Design	S.Md. Jalaludeen	Anuradha Publications	5						
5	AHRAE Handbook - HVAC Systems and Equipments	ASHRAE	ASHRAE	1						
6	Basic Electronics Engineering	A. P. Godse; U. A.Bakshi; Dr.P. B. Mane	Technical Publication	5						
7	Basic Refrigeration and Air Conditioning	P N Ananthanarayanan	McGraw Hill	5						
8	Compressible Fluid Flow	Dr.S.Ramachandran, Dr.A.Anderson	Airwalk Publications	1						
9	Computational Fluid Dynamics	Gautam Biswas, Somenath Mukherjee	Narosa	1						
10	Computational Fluid Dynamics and Heat Transfer	P.S. Ghoshdastidar	Cengage Learning	1						
11	Computational Fluid Dynamics for Engineers	Tuncer Cebeci,Jian P. Shao,Fassi Kafyeke,Jian Ping Shao,Eric Laurendeau	Springer	1						

12	Computational Fluid Dynamics: The Basics with Applications	John Anderson	McGrawHill	1						
13	Computer Methods for Engineering with MATLAB Applications	Yogesh Jaluria	CRC Press	1						
14	Cryogenic Systems	Randall F. Barron	Oxford University Press	1						
15	Cryogenic Technology	R.W. Vance	John Wiley	1						
16	Cryogenics : A Textbook	S.S. Thipse	Alpha Science	1						
17	Data Science	I.A. Dhotre	Technical Publication	5						
18	DIGITAL ELECTRONICS - A Conceptual Approach	Dr. D. A. Godse; A. P. Godse	Technical Publication	5						
19	Effective Communications for Technical Professions	Jennifer MacLennan	Oxford University Press	1						
20	Effective Technical Communication	Ashraf M. Rizvi, Priyadarshi Patnaik	McGraw Hill	2						
21	Effective Technical Communication	G Venkatraman (Ed.)	Pearson	5						
22	Effective Technical Communication : A Guide for Scientists and Engineers	Barun K. Mitra	Oxford University Press	1						
23	Electrical Measurements	Ajay V Bakshi; Uday A Bakshi	Technical Publication	5						
24	Engineering Fluid Mechanics	P Balachandran	PHI Learning	1						
25	Engineering Mechanics	S S Bhavikatti	New Age International	2						
26	Engineering Mechanics: Statics and Dynamics	R K Bansal	Unmesh	2						
27	Engineering Solid and Fluid Mechanics	S S Bhavikatti, C P Kothandaraman	New Age International Publishers	1						
28	Finite Difference Methods in Heat Transfer	M. Necati Özişik, Helcio R. B. Orlande, Marcelo J. Colaço, Renato M. Cotta	CRC Press	1						

29	Fluid Mechanics	Frank M. White, Henry Xue	McGrawHill	2						
30	Fluid Mechanics : Fundamentals and Applications	Yunus A. Cengel, John M. Cimbala	McGrawHill	1						
31	Foundations of Data Science	I.A. Dhotre	Technical Publication	5						
32	From Shipbreaking to Sustainable Ship Recycling : Evolution of a Legal Regime	Tony George Puthucherril	Martinus Nijhoff Publishers	1						
33	Fundamentals of Cryogenic Engineering	Mamata Mukhopadhyay	PHI Learning	1						
34	Fundamentals of Refrigeration	ASHRAE	ASHRAE	1						
35	Fundamentals of Thermal-Fluid Sciences	Yunus A. Cengel, John M. Cimbala and Afshin J. Ghajar	McGrawHill	1						
36	Getting started with MATLAB	Rudra Pratap	Oxford University Press	1						
37	Guide to Maritime Security and the ISPS Code (2021 Edition)	IMO	IMO	1						
38	Heat and Mass Transfer	P K Nag	McGrawHill	2						
39	Heat and Mass Transfer Data Book	C P Kothandaraman, S Subramanyan	New Age International Publishers	5						
40	Heat Transfer	J P Holman	McGrawHill	1						
41	Introduction to Fluid Mechanics and Fluid Machines	S K Som, Gautam Biswas, S Chakraborty	McGrawHill	2						
42	MATLAB and Simulink for Engineers	Agam Kumar Tyagi	Oxford University Press	2						
43	Problems and Solutions in Engineering Mechanics	S S Bhavikatti, A Vittal Hegde	New Age International	2						
44	Python for Data Science	I.A. Dhotre	Technical Publication	5						
45	Refrigerant Tables and Charts : including Air Conditioning Data	C P Kothandaraman	New Age International	5						

46	Steam Tables with Mollier Chart	C P Kothandaraman	New Age International	5						
47	Sustainable Power, Autonomous Ships, and Cleaner Energy for Future Shipping	John Erik Hagen	Artech House	1						
48	Thermal Engineering	R.K. Rajput	Laxmi Publications	3						

115

List of Books - Prescribed in - MBA (ITLM) - 2025 Revised Syllabus (Annexure-3)										
SL. No.	Titles	Authors	Publishers	No. of Copies	Currency	Unit Price in Respective Currency	Unit Price (INR)	Grant Unit Price (INR)	Discount (%)	Net Amount after discount (INR)
1	Principles and Practice of Management	L.M. Prasad	Sultan Chand and Sons	4						
2	A Textbook of Accounting for Management	S N Maheshwari, CA Sharad K Maheshwari & Dr Suneel K Maheshwari	Vikas Publishing	4						
3	Cost Accounting	S P Iyengar	Sultan Chand and Sons	4						
4	Management Accounting	Pillai R.S.N. & Bagavathi	Sultan Chand and Sons	4						
5	Financial Accounting	Tulsian P.C.	Tata Mc Graw Hill	4						
6	Financial Accounting Intermediate ICWA	Gupta R.L. and Radhasamy	Sultan Chand and Sons	4						
7	Managerial Economics	Dwivedi, D. N.	Vikas Publishing	1						
8	Macroeconomics	Mankiw, N. G.	Worth Publisher	2						
9	Foundations of Managerial Economics	Ghosh, B.N.	Anne Books	1						
10	Managerial Economics in a Global Economy	Salvatore, D. & Rastogi, S. K.	Oxford University Press	4						
11	Consumer Behavior: Buying, Having, and Being	Solomon, M. R.	Pearson Education	4						
12	Digital Marketing: Strategy, Implementation and Practice	Chaffey, D., & Smith, P. R.	Pearson Education	1						
13	Marketing Analytics: Strategic Models and Metrics	Stephan Sorger	Amazon Digital Services	2						

14	Service Management and Marketing: Customer Management in Service Competition	Grönroos, C.	Wiley	4						
15	Understanding Digital Marketing: A Complete Guide to Engaging Customers Online	Ryan, Damian	Kogan Page Ltd	2						
16	Marketing 5.0: Technology for Humanity	Kotler, P., Kartajaya, H., & Setiawan, I.	Wiley	4						
17	Quantitative Techniques in Management	Vohra, N. D.	McGraw Hill	4						
18	Statistics for Management	Srivastava & Rego	McGraw Hill	1						
19	Operations and Supply Chain Management.	David A.Coller, James R Evans	Cengage.	4						
20	Production and Operations Management.	Chary, S.N.	Tata McGraw Hill.	2						
21	Production and Operations Management.	Panneerselvam, R.	PHI Learning Private Limit	4						
22	Modern Production / Operations Management	Buffa, E.S.	Wiley India	2						
23	Operations Management: Strategy and Analysis	Krajewski, J.L., & Ritzman, L.P.	Prentice Hall	2						
24	Managerial Communication: Strategies and Application	Jennifer R. Veltsos	Sage Publications	1						
25	Fundamentals of Management: Essential Concepts and Applications	Robbins, S. P., and David, A. Decenzo	Pearson Education	4						
26	Essentials of Business Communication	Mary Ellen Guffey	Cengage Learning	1						
27	International Business: Competing in the Global Marketplace	Charles W L Hill	Mc Graw Hill Education (India) Pvt. Ltd	1						
28	Taxmann's Financial Management Theory Problems Cases	Kishore, Ravi M. and Prof. Arora, Padma Sai	Taxmann Publications Private Limited	4						
29	Advanced Financial Management for M.Com. and Other P.G. Classes	Gupta, S. P.	Sahitya Bhawan Publications	4						

30	Human Resource Management – Concepts, Practises and New Paradigms	Sengupta, Amitabha	Cengage Learning	4						
31	Human Resource Management	Ivancevich, John M	Tata McGraw Hill	4						
32	Industrial Relations & Labour Welfare	Venkatapathy, R and Menacheri, Assissi	Adithya Publications	2						
33	Labour Law	Taxman	Taxman	2						
34	Essentials of Organizational Behavior	Robbins, Stephen P., Judge, Timothy and James, P. J.	Pearson Education	4						
35	Human Resource Management: Text and Cases	Aswathappa, K. and Dash, Sadhna	Tata McGraw Hill	4						
36	Essentials of Human Resource Management and Industrial Relations	Rao, P. Subba	Himalaya publications	4						
37	Organizational Behaviour	Prasad, L M	Sultan Chand & Sons	2						
38	International Human Resource Management: Text and Cases	Aswathappa, K. & Dash, S.	Tata McGraw Hill	2						
39	Fundamentals of Human Resource Management	Raymond, A. N. et. al.	Tata McGraw Hill	2						
40	Strategic Staffing	Jean, M. P., & Stanley, M. G.	Pearson Education	2						
41	Research Methodology: Methods and Techniques	Kothari C.R.	Wiley Eastern ltd	4						
42	A Beginner's Guide to Structural Equation Modelling	Whittaker, Tiffany & Schumacker, Randall	Taylor & Francis	1						
43	Applied Structural Equation Modeling Using AMOS: Basic to Advanced Techniques	Collier, Joel E	Taylor & Francis	1						
44	Research Methodology	Sachdeva, S.	Laxminarayan Agarwal Publishing	2						
45	Understanding Research Methods: An Overview of the Essentials	Patten, Mildred L. and Newhart, Michelle	Routledge publication	1						

46	Maritime Logistics: A Guide to Contemporary Shipping and Port Management	Song, Dong- Wook and Panayides, Photis M.	Taylor & Francis	1						
47	Logistics Management and World Seaborne Trade	Muthiah, Krishnaveni	Himalaya Publishing House	4						
48	Logistics Management	Ailawadi, Satish C. & Singh, Rakesh	PHI Learning	4						
49	Logistics Management: The Supply Chain Imperative	Sople, Vinod V	Pearson Education	4						
50	Supply Chain Management: Strategy, Planning, and Operation	Sunil Chopra, Peter Meindl and D.V. Kalra.	Pearson Education	4						
51	Transport Economics	Button, Kenneth	Edward Elgar Publishing Ltd	1						
52	Applied Transport Economics: Policy, Management and Decision Making	Cole, Stuart	CILT	1						
53	Multimodal Transport and Logistics	Muthiah, Krishnaveni	Himalaya Publishing House	4						
54	Logistics and Multimodal Transport	Govindarajan, L	MJP Publishers	4						
55	Multimodal Transport of Goods	Sarangi, S. K.	McGraw Hill India	4						
56	Transportation: A Supply Chain Perspective	Coyle, John J; Gibson, Brian J; Suzuki, Yoshinori	Cengage Learning	1						
57	Intermodal Freight Transport	Lowe, David	Routledge	1						
58	Basics of Warehouse and Inventory Management (The pillars of business logistics)	Rangarajan, Villivalam Rangachari	Notion Press	4						
59	Warehouse Management and Inventory Control System	Rathee, Mamta Malik & Rani, Pushpa	Literatures Light	4						
60	Fundamentals of Warehouse Management: A Comprehensive Guide for the Management of Warehouse	Dhivar, Advait Vivek and Kayande, Ravindra A.	Independently Published	4						
61	The Warehouse Revolution: Automate or Terminate	Devenyi, Pete, Pinilla, Miguel & Stollberg, Jim	Shroff Publishers & Distributors Pvt. Ltd.	4						

62	Introduction to Material Management	N.Chapman Stephen et. al..	Pearson	4						
63	The Warehouse Management Handbook	Thompkins, James A & Smith, Jerry D	Tompkins Press	2						
64	Legal Principles in Shipping Business	Lambrou, Costas (editor)...	Institute of Chartered Shipbrokers	1						
65	Shipping Law	ICS	Institute of Chartered Shipbrokers	1						
66	Marine Environment: Management and People's Participation	Paleri, Prabhakaran	KWPublishers Pvt. Ltd. andNational Maritime Foundation	2						
67	Maritime Environmental Management: Principles and Practice	Anthony W. Gallagher; Anthony James Morris	Routledge	3						
68	Introduction to Environmental Economics	Nick, Hanley, Shogren,J. F. and White, Ben	Oxford University Press	1						
69	Environmental Economics	M, Karpagam	Sterling Publishers	4						
70	Project Management-A Systems Approach to Planning Scheduling and Controlling	H, Kerzner	Wiley	2						
71	Twelve Principles of Project Managemen	Project Management Institute	Project Management Institute	1						
72	Successful Project Management	Gido and Clements	Cenage Learning	4						
73	Navigating Complexity: Maritime Lessons for Project Management Across Industries	Krieger, Brandt Douglas Von	Independently Published	1						
74	Project Management Absolute Beginner's Guide	Horine, Gregory M	Pearson Education	4						
75	Fundamentals of Project Management	Heagney, Joseph	American Management Association	4						

76	Project Management: Achieving Competitive Advantage	Pinto, Jeffrey K	Pearson Education	4						
77	Mind Maps for Effective Project Management	Dutt, Maneesh	Notion Press	2						
78	Quantitative Techniques in Management	Vohra, N. D.	McGraw Hill	4						
79	Operations Research: Theory and practice	Sharma, J. K.	MACIN	2						
80	Quantitative Methods for Business	Anderson	Cengage Learning India Pvr. Ltd.	4						
81	Operation Research and Quantitative Techniques	Apte, D. P.	Excel Publications	2						
82	Purchasing and supply management	Johnson, P. F.	McGraw Hill	1						
83	Procurement and supply chain management	Van Weele, A. J., & Rozemeijer, F.	Cenage Learning	1						
84	Procurement and supply chain management	Lysons, K., & Farrington, B.	Pearson Education	1						
85	Public procurement logics: Towards new forms of procurement and supplier collaboration	Essig, M., Glas, A. H., & Wütz, M.	Springer	1						
86	Cold chain management	Aung, M. M., & Chang, Y. S.	Springer	2						
87	Perishable Cargo Regulations (PCR) manual a	International Air Transport Association	IATA	1						
88	Operations and Supply Chain Analytics	S. Anbuvelan	University Science Press	2						
89	Supply Chain Analytics: Concepts and Cases	Agarwal, Dinesh K.	Biztantra/Excel Books	2						
90	Business Analytics for Decision Making	Sharma, Sunil	Sage India	2						
91	Entrepreneur's Handbook-Everything You Need to Launch and Grow Your New Business	Harvard Business Review	Harvard Business School Publishing Corporation	4						
92	How to Start, Finance and Manage Your Own Small Business	Mancuso, Joseph R.	PHI Learning	4						

93	The Start-up Entrepreneur: How You Can Succeed in Building Your Own Company	Harper, James R. Cook	Harper & Row	4						
94	Start with Why	Sinek, Simon	Penguin	4						
95	Entrepreneurial Change in Indian Industries	Sharma, R. A.	Sterling Publication	4						
96	High Performance Entrepreneur	Bagchi, Subrato	Penguin Publication	4						
97	Business Model Generation: A Handbook for Visionaries, Game Changers, and Challengers	Osterwalder, Alexander	Wiley	2						
98	Why the Lean Start-Up Changes Everything	Blank, Steve	Harvard Business Review	2						
99	HBR Guide to Finance Basics for Managers (HBR Guides Series)	Harvard Business Review	Harvard Business Review Press	2						
100	Entrepreneurship and Small Business Management	Schollhammer, Hans & , Kuriloff	Indiana University Press, R.E. Krieger	4						
101	Entrepreneurial Development	Gupta and Srinivasan	Sultan Chand	4						
102	Enterprise Resource Planning	Singla, Ashim Raj	Cengage Learning	4						
103	Concepts in Enterprise Resource Planning	Wagner, Bret	Cengage Learning	4						
104	ERP Systems for Manufacturing Supply Chains: Applications, Configuration, and Performance	Sageg, Odd Jøran and Alfnes, Erlend	Routledge	2						
105	Concepts in Strategic Management and Business Policy	Thomas L. Wheelen, J. David Hunger, Alan N. Hoffman, Charles E. Bamford, Purva Kansal	Pearson Education	4						
106	The New Business of Consulting, The basics and beyond	Elaine Biech	John Wiley & Sons	2						
107	An Introduction to Business & Management Consultancy	Marc Baaij	SAGE Publication	1						
108	Strategic Management	Prasad L. M.	Sultan Chand & Sons	4						

109	Strategic Management	Pitts, R. and Lei, D.	Thomson South-Western	4						
110	Essential Tools for Management Consulting : Tools, Models and Approaches for Clients and Consultants	Simon Burtonshaw-Gunn	Wiley	2						
111	Essentials of Management Consulting	Sai Kolli	Research & Education Association	2						
112	Introduction to Air Cargo Management	Babu P and Dr. Joemon Pappachan	Independently published	4						
113	Aviation, Air Cargo and Logistics Management: A Manual for Air Cargo Handlers and Shippers	Emmy Arsonval Maniriho	Notion Press Media Pvt Ltd	4						
114	Dynamic Capacity Control in Air Cargo Revenue Management	Rainer Hoffmann	Karlsruher Institut Fur Technologie	2						
115	AI-Driven Digital Transformation in Logistics and Supply Chain	Shyam Alok	Notion Press Media Pvt Ltd	4						
116	Global Logistics and Supply Chain Strategies for the 2020s : Vital Skills for the Next Generation by	Robert N. Boute & Maxi Udenio	Springer	1						
117	Blockchain and Supply Chain Management	Kshetri , Nir	Elsevier	1						
118	Environmental management for sustainable development	Barrow, C. J.	Routledge	2						
119	Perspectives in environmental studies	Kaushik, C. P., & Kaushik, A.	New Age International Publishers	4						
120	Environmental studies: From crisis to cure	Rajagopalan, R.	Oxford University Press	4						
121	Environmental Studies	Bharucha, Erach	UGC Textbook	4						
122	Environmental Management: Text and Cases	Krishnamoorthy, Bala	PHI Learning India	4						

123	The Routledge Handbook of Maritime India History, Strategy, and Engagement	Adluri Subramanyam Raju, R. Srinivasan	Routledge Taylor & Francis Group	1						
124	The Indian Ocean in World History	Alpers, E. A.	Oxford University Press	2						
125	Maritime India: Trade, Religion, and Polity in the Indian Ocean	Malekandathil, P.	Primus Books	2						
126	The Sea and Civilization: A Maritime History of the World	Paine, L.	Vintage Books	2						
127	Indian Maritime History	Mathew, K. S.	Cochin University of Science and Technology	2						
128	A Maritime History of India	Gupta, K. R.	Dorling Kindersley	2						
129	An Introduction to the Maritime History of India: With a Special Reference to the Bay of Bengal	B. Chattapadhyaya	Punthi Pustak Publishers	2						
130	The Career and Legend of Vasco Da Gama	Subrahmanyam, S.	Cambridge University Press	1						
131	The Indian Ocean	Pearson, M. N.	Routledge	1						
132	The Ocean of Churn: How the Indian Ocean Shaped Human History	Sen, T.	Penguin Random House	2						
133	Bringing the Indian Ocean Back in: Essays in Honour of Prof. K.M. Panikkar	Raj, K.	Primus Books	1						
134	Why Europe Grew Rich and Asia Did Not: Global Economic Divergence, 1600-1850	Parthasarathi, P.	Cambridge University Press	1						
135	(The) Maritime Heritage of India	Gorakshkar, sadashiv and Desai, Kalpana	Aryan Books International	4						
136	Trade and Civilization in the Indian Ocean: An Economic History from the Rise of Islam to 1750	Chaudhuri, K. N.	Cambridge University Press	1						

List of Books - Recommended by Faculty of MBA (ITLM)

(Annexure-4)

SL. No.	Titles	Authors	Publishers	No. of Copies	Currency	Unit Price in Respective Currency	Unit Price (INR)	Grant Unit Price (INR)	Discount (%)	Net Amount after discount (INR)
1	10 Indian Makers of the Constitution	Karthik Venkatesh	Penguin	2						
2	A companion to qualitative research	Uwe Flick, Ernst Von Cardorff, and Ines Steinke	Sage Publications	4						
3	E-logistics : managing digital supply chains for competitive advantage	Yingli Wang and Stephen Pettit (Eds.)	Kogan Page	1						
4	Global logistics : new directions in supply chain management	Edward Sweeney and Donald Waters (Eds.)	Kogan Page	1						
5	Introduction to Management Science	Frederick S Hiller, Mark S Hiller	Tata McGraw Hill Education Private Limited	2						
6	Living With Birds : The Memoir of One of India's Greatest Ornithologists	Asad Rahmani	Juggernaut	4						
7	Qualitative Research from Start to Finish	Robert K Yin	Taylor & Francis	2						
8	Supply Chain Analytics	Vijayaraghavan T. A. S	Wiley India Pvt. Ltd	1						
9	Supply chain analytics and modelling : quantitative tools and applications	Nicoleta Tipi	Kogan Page	1						
10	The Air Logistics Handbook	Michael Sales	Routledge publication	1						
11	The cloud-based demand-driven supply chain	Vinit Sharma	Wiley	1						